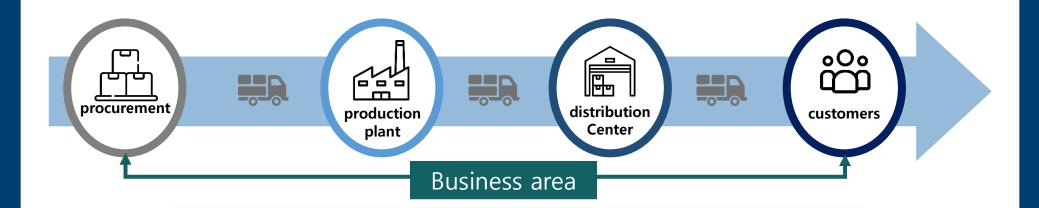
WINIA AID provides One Stop services to the entire area of transport, from global international maritime/air transport agency to domestic procurement transport, end-customer delivery and installation.



- procurement transportation
- Transportation of parts and raw materials to factories
- local transportation
- Transportation from production to logistics center
- warehouse operation
- Storage
- Handling In / Out
- Receiving / Storage / Unloading / Inspection
- · LMD
- Deliver from distribution center to customers
- Recovery Logistics
   (Return, Recovery, Disposal)

**X LMD: Last Mile Delivery** 

WINIA AID operates 19 distribution centers nationwide and utilizes the Warehouse Management System (WMS) to support inventory management and efficient warehouse operation in the center and provide optimal services.









Warehousing

Storage

**Picking** 

Release

#### **Receiving management**

- · Product inspection
- system receining processing
- Store products in designated locations in the center

#### **Inventory management**

- · Inventory quantity management
- · Maintain optimal storage conditions

# **Order Management**

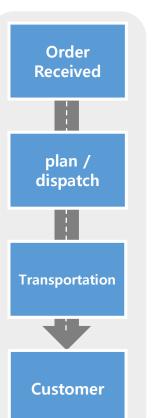
- Picking products based on customer order information
- Check quantity and product status

#### Release management

· load Picked product on the vehicle

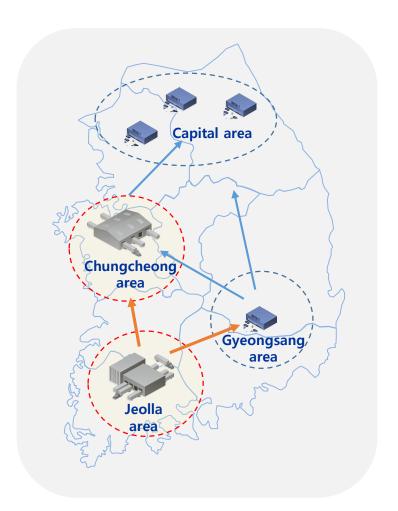
WINIA AID stores customers' products at 19 distribution centers nationwide and transports them to designated locations upon customer request.

#### transportation procedures

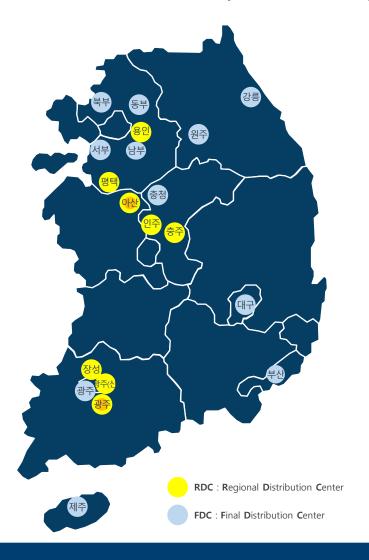


- · Pre-order accepted
- · Confirm Customer product, Address
- · Customer Order Analysis
- · Vehicle designation (tonne class)
- · optimization of movement lines
- · GPS-based real-time vehicle location information verification
- · Preparation of spare vehicles
- · IOD/POD Management
- · Transportation performance management
- · Return collection

 $\ensuremath{\mathbb{X}}$  IOD/POD: Information Of Delivery/Proof Of Delivery



WINIA AID has a network that connects the country with day/night delivery within 24 hours at 19 distribution centers nationwide (RDC: 8/FDC: 11).



### Network

Distribution Center	RDC / FDC	Personnel / Teams			
RDC 🛑	8	79			
FDC	11	360 Teams			
Total	19				

# Work scope



**Provide a customer's Total Logistics Outsourcing service alternative Strengthening Logistics Competitiveness** 

#### specialized in electronics/home appliances industry logistics **Know How**

- · Collaborate with a variety of major electronics/home appliances customers
- · Build experienced professionals and operational processes
- major client
- WINIA WINIA Electronics
  - **Authorized** Service Provider











Tefal



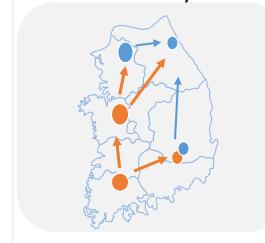






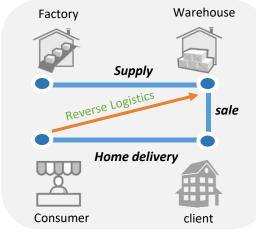
#### **Having a nationwide logistics** network

- · 19 RDCs / FDCs nationwide
- · Connecting to a Network All Regions
- · 24-hour day/night transport connection
- Network Connectivity



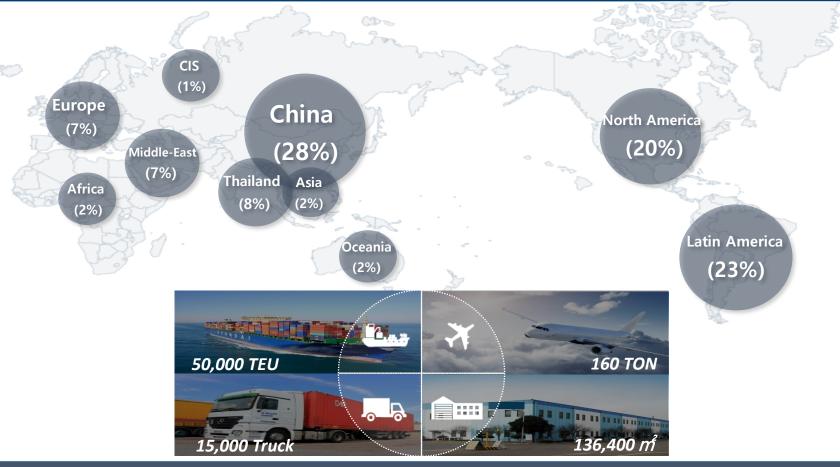
#### Provide End – to –End Service

- · Factory Transportation Storage Delivery - Installation - Reclamation Has Coverage Capability for the Customer's entire Logistics Process
- Total Logistics Service



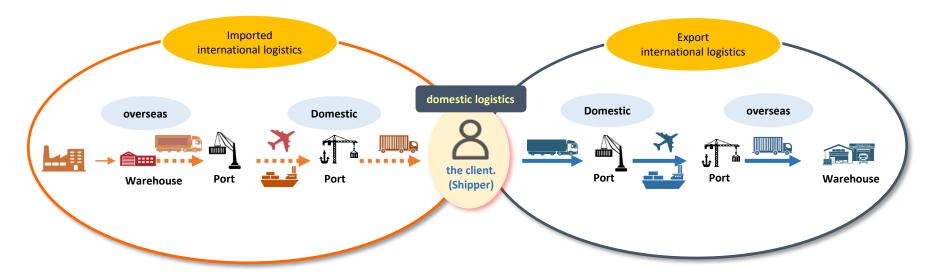
WINIA AID is based on 7 regions, 18 countries, and 21 locations worldwide, we provide Total logistics services with professionals and partners.





	China	Latin America	North America	Thailand	Europe	Middle-East	Oceania	Africa	Asia	CIS	TOTAL
EXPORT	1,280	11,730	9,780	1,100	3,610	3,010	1,260	1,160	750	590	34,270
IMPORT	12,750	-	-	2,980	-	-	-	-	-	-	15,730
TOTAL	14,030	11,730	9,780	4,080	3,610	3,010	1,260	1,160	750	590	50,000
%	28%	23%	20%	8%	7%	6%	3%	2%	2%	1%	100%

# WINIA AID Provides End to end service from factory shipment to customer delivery and A/S.



#### Foreign territory

- overseas (Warehouse/Factory)Pick-up Service
- container / Truck transport
- Overseas Warehouse Storage /Management Service
- ■Export/Import Agency Service
- Other overseas logistics Service (Packaging Logistics)

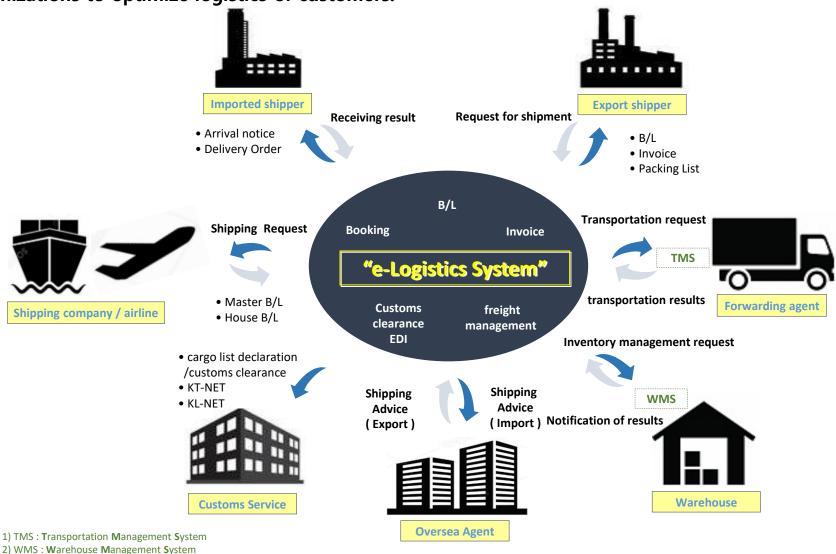
# international transport territory

- International Transport Service
- shipping / Ferry Transport (FCL / LCL)
- Rail Transport
- Air (General / Express ) Transport
- Trilateral International Transport
- Combined Transport Service

#### domestic territory

- Export/Import Agency Service
- Inland Transport Service
- Container / Truck transport
- Warehouse Storage / Operations
- Operation of warehouse nationwide
- Customer (Home) Delivery/Installation
- A/S Service

WINIA AID provides logistics I/T solutions and support automated network linkage services with related organizations to optimize logistics of customers.



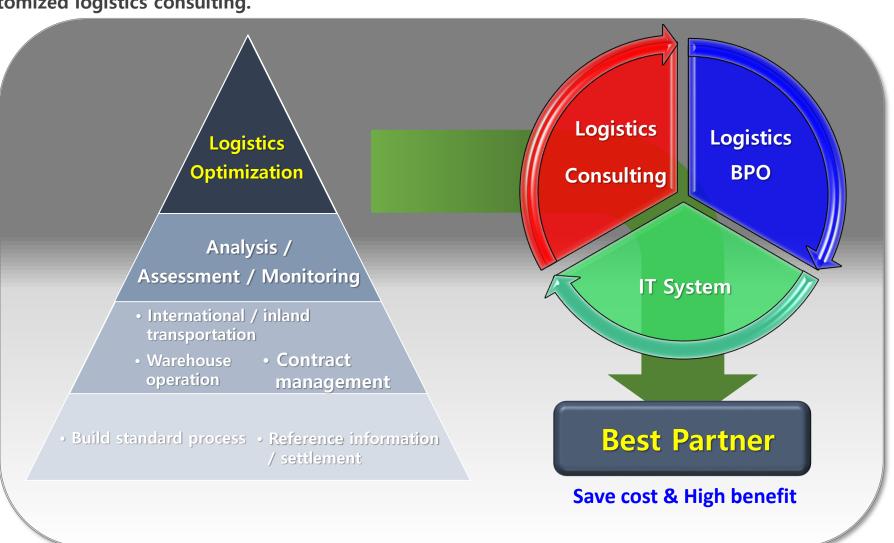
WINIA AID seeks customer logistics efficiency and sustainable growth through the provision of Total Logistics Solution.

International **Transportation** Inland **Transportation** Warehouse Storage Consulting Service Installation Delivery A/S

- Ocean Import & Export Transport
- Air Import & Export Transport
- Inland Trucking
- Rail Transport
- Warehousing
- CSKD Consol / Packing
  - Knock-down & material logistics
- Customs Clearance
- Logistics Consulting Service
- Delivery & Reverse Service
- A/S Service

<sup>\*)</sup> BPO: Business Process Outsourcing

WINIA AID provides the best total logistics service, based on an integrated logistics solution and customized logistics consulting.



# V. Contact Point



CEO	SeongSik, Paik				
Location	Head office: 40-11, Sochon-ro 123beon-gil, Gwangsan-gu, Republic of Korea  Branch: 1267, Samcheonbyeongma-ro, Bongdam-eup, Hwaseong-si, Gyeonggi-do  Logistics headquarter: 5 Seonneung-ro93-gil, Gangnam-gu, Seoul				
Award	<ul> <li>Acquired a company with excellent service quality in Korea</li> <li>National quality management competition presidential award (2017)</li> </ul>	<ul> <li>Kimchi refrigerator service sectorfor 10 consecutive years (1st in the national customer satisfaction index)</li> <li>Acquired KSQI excellent call center certification (2018~)</li> </ul>			

#### **CONTACT POINT**

	Waster	International transport team					
	W&D team		Out-bound	In-bound			
Person in charge		Central and South America	• HaRin,Lee (manager) • HaRin_Lee@winiaaid.com ( 02-3490 -6423 )				
	· HanYoung, Yoon (Team leader) - HanYoung_Yoon@winiaaid.com (02-3490-6436)	Americas / Europe	• HaRin,Lee (manager) • HaRin_Lee@winiaaid.com (02-3490 -6423)	Intra Asia	<ul> <li>DongHun, Kang (Junior)</li> <li>Donghun_Kang@winiaaid.com (02-3490 -6424)</li> </ul>		
		Intra Asia	• <b>HyeWon, Jung</b> (manager) • HyeWon_Jung @winiaaid.com ( 02-3490 -6426 )				